

HUBBARD COMMUNICATIONS OFFICE
Washington DC
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STH

CenOcon HCO POLICY LETTER OF SEPTEMBER 7, 1959

Cost of One DevT

I wish to give you a concrete sample of what DevT costs. You will notice it is very expensive indeed!

This is the complete cost analysis of the following situation from the moment ONE direction was not carried out. This transaction was considered "normal" and "regular" before July 26, 1959 and anything done before this date is not included in the cost of this DevT.

The only things that are counted here are the direct actions and costs. The indirect cost in production, dissemination, promotion and the general forward push of Scientology by the persons involved have not been estimated in this report. I am being realistic when I state that the monetary loss alone in present and future business is \$50,000.00 or more. The good will, research and investigation loss is impossible to accurately measure, but, I will say this, the loss was, is, and will be, keenly felt throughout the world and what makes this so ridiculous is the fact that the DevT incident occurred in a small corner of the USA and was not directly concerned with the PT plans of the forward push of Scientology.

LRH owned a piece of property in Virginia which was being used for research and investigation and was being set up as a disaster relief center for Scientology in case of atomic attack. He ordered that the property be sold so that the monies could be used to pay org bills, to further research and investigation and to help run HCO NW St. Hill.

The order was issued on May 14, 1959 and events ran fairly smoothly until July 26, 1959 when LRH found that the furniture was being sold with the house which LRH didn't want done. The person handling the sale in HCO Washington D.C. didn't carry out his direction that the furniture didn't go with the property. That is the order that started the DevT and it started July 26, 1959 and ended on August 25, 1959 with the successful sale of the property according to plan, after the person it was originally given was relieved of the project and Marilyn Routsong and I were assigned to the project on August 1.

NOTE: Unit is computed at \$1.00 per unit, 50 hour week.

1. Hertz rent-a-truck to pick up furniture..... \$ 55.00
2. FC personnel cost on furniture pick up:
 - A. Joe Belotte
10 hours
1.6 units per hour..... \$ 16.00
 - B. Wayne Rohrer
10 hours
1.9 units per hour..... \$ 19.00

C.	Henry Moss	
	10 hours	
	1.2 units per hour.....	\$ 12.00
D.	J. M. Brand	
	10 hours	
	2.0 units per hour.....	\$ 20.00
E.	George Smith	
	10 hours	
	1.4 units per hour.....	\$ 14.00
3.	Nibs Hubbard	
	35 hours total time on project at	
	3.2 units per hour.....	\$112.00
4.	Marilyn Routsong	
	35 hours total time on project at	
	2.4 units per hour.....	\$ 84.00
5.	HCO Wash DC	
	Cable sending time, paper shuffle	
	10 hours	
	2 units per hour.....	\$ 20.00
6.	HCO WW East Grinstead	
	Cable sending time, paper shuffle	
	10 hours	
	2 units per hour.....	\$ 28.00
7.	LRH expenses	
	Travel and work time, etc.....	\$200.00
8.	MSH	
	Travel and work time, etc.....	\$ 50.00
9.	Use of Church car to Va.	
	1 trip.....	\$ 11.20
10.	Use of Nib's personal car	
	3 trips to Va.....	\$ 33.60
Note: one round trip is 112 miles, 10¢ per mile was charged.		
11.	Meals on trip for personnel	
	involved over several days:.....	\$ 20.35
/12.	Phone calls	
	A. 6 phone calls to Va. at 75¢ each	
	B. 1 phone call to Fairfax, Va. 50¢	
	C. 1 phone call to Wisconsin	
	Total.....	\$ 7.50
13.	Telegram to Wisconsin.....	\$ 2.52
14.	Postage to Va., Wisconsin, and HCO WW and postage back.....	\$ 9.50
15.	Cables from U.S. to HCO WW.....	\$ 33.60
16.	Cables from HCO WW to U.S.....	\$ 37.26
17.	Loss of Money on Boat Life because directions weren't	
	carried out.....	\$443.00

The total spent because ONE direction was not followed is.....\$1,228.00
or approm: 44 English pounds \$2.80 = 1 English pound

How would you like to have that taken out of your pay check? If not, I
have one word of advice, that is: Follow directions to the letter and
promptly.

NIBS HUBBARD
INTERNATIONAL COUNCIL

P.S. One more item: It will cost about \$100.00 to put this Bulletin out
to you.

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